



the REACTer

Official Publication of REACT International, Inc. (Radio Emergency Associated Communications Teams)

May/June 1999

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Are You Prepared for the Y2K Bug?

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To All REACTers

I met on June first in Grand Island with the representatives of the Best Western Motel and the Grand Island Team to check out the facilities and the plan for the convention. I must say I've never met a more enthusiastic -- or a more talkative group. I could hardly get a question stated before I had a full explanation.

The Best Western Motel seems to be an ideal place for a convention. The facilities are excellent, everything we could want. The walls of many of the rooms are movable, so we can make changes at any time we see the need to do so. The staff was most cooperative, and the motel has given us an unusually large number of complimentarys, including two suites and a cocktail reception. The room rates are certainly reasonable, \$51.00 for one to four people, plus tax.

As a native Kansan who grew up 15 miles from Nebraska I hate to heap praise on a state that used to whip us every fall in football, but I have no choice. Everything considered, this convention should be at least the equal of the one in Janesville. And that one was great.

You're all aware that REACT is going through a very critical period. I am extremely encouraged by the cooperation the board is getting from many members, including some who didn't fully agree with some of our decisions last year. And I am also grateful for the contributions individual board members have made, specifically including Fred Lanshe, who practically lives a second life in the office. (I have given him strict instructions to stop sleeping on the floor when he stays overnight. He deserves a good motel room for all his efforts on REACT's behalf. If ever anyone deserved a second Goebel Award, it's Fred.)

I also want to mention the work Chuck Thompson did in helping to solve a very messy problem with a Team in New York. He worked with the Team members to regain control over the Team's finances, its charter, and its credibility with the State of New York as an emergency medical team. And he saved us an untold amount in legal fees.

I would be remiss if I didn't note that Lee Besing has continued to do yeoman work with the Web Site and with our computers at the office.

Jack Murrell's wife, Edna, is recovering very well from her serious illness, so both of them will be at the Convention. Jack assures me he is anxious to get back to work.

That's it for this month. I would like to see *ALL* of you at Grand Island. I'll settle for about one-hundred and fifty.

Best to everyone.

Bob Stone

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Publicizing REACT

By Ron McCracken
Public Relations Co-Chair
Titusville, Florida

Get With The Program

Is your Team listed on local computer directories? It needs to be. It means worldwide PR for you.

Check with your public librarian for help. Our library no longer keeps a list of organizations and contacts as it did. Now it refers people to a local computer directory. Be sure your Team is there when someone looks for you.

The founder of our local directory also offers FREE web pages to some non-profits. Check into that possibility too. We are.

List Under REACT

REACT needs to be the first word in any computer listing your Team creates. Use your Team's full name later in the entry if you wish. Few seeking you will know your Team's full name. They do know REACT. Cash in on that knowledge. Ensure a "hit."

Sign Up?

Does every vehicle sport REACT magnetic signs when your Team is working an event? How will you get credit for supporting the event otherwise? How will attendees from other organizations know who to contact for similar safety comms? Use the valuable tools HQ offers. Help your Team thrive.

Live PR

Are you monitoring Emergency Channel 9 as you read? Customer service is your Team's best PR. Millions of CB owners are relying on us for their safety. Being there for them is what REACT is all about. They may be your own family or friends. Keep that radio on.

Give Yourself Credit

How do you answer emergency calls? Begin with "REACT copies. Go ahead with your message, sir."

Get that important identifier in as your first word. It will stick with the caller and earn you lots of good PR. "REACT answered my call for help," he will tell all his friends. You and every REACT Team everywhere will benefit.

Y2K Seminar

Plan and present a "Y2K Preparedness Seminar" for your community. Work jointly with Red Cross, Salvation Army, police, fire and others for greatest credibility. Stress that Y2K is like any other potential emergency. Being ready matters. Knowing what to do beforehand is important. Help people avoid panic.

More Listings

Is your Team meeting listed in the "Community Events" column of all the newspapers published locally? Does it state when, where, and time? Does it include a name and phone number folks can call for more details? Free PR for the preparing. Go for it!

Safety Article

Does a Team member like to write? Do you know members of the local Writers' Club? (Check those computer directories and/or the public library to find them.)

Somehow, get an article ready for the media during REACT Month, or anytime. Tell how valuable CB can be. Tell how many "bad" calls fail, despite your monitors' best efforts, when people fail to use their radios skillfully. (Tell of a "good" call your Team handled.) Encourage CBers to learn to call correctly for help. Make it exciting and the media will jump at it. Send it to radio and TV as well.

REACT Leaflets

Supply each Team member with a few of these lifesavers. Ask them to place them on the driver's

window of vehicles they see in parking lots as they shop, etc. Each CBer your Team reaches with this critically important safety information is one more who will be able to call correctly for help in an emergency. Order a good supply of leaflets from HQ. Another tool to help your Team.

Participate

A tip of the PR hat to Oklahoma County REACT for its faithful attendance at OKVOAD meetings. Be sure your Team representative is on deck for VCAD, Emergency Services, and other joint meetings. Be sure she/he attends in uniform. Contacts and trust developed at these meetings will pay off when disaster strikes. As OK County knows!

Bouquets

Send notes of appreciation or congratulations on REACT note cards or letterhead to organizations your Team supports. When they achieve recognition, share in their joy. They will long remember your Team's kindness. Both note cards and letterhead are available from HQ. More tools well worth having on hand.

Y2K Opportunities

Your Team can help community groups allay Y2K fears among their members. Offer *knowledgeable* REACT speakers to seniors' clubs, ladies' groups, Scout troops, etc. Stress standard disaster planning precautions. Teach correct emergency CB use, since few will know how important it is. Y2K is no different, so prepare for it as for any other *potential* disaster. Study up before you speak. Check your public library for books and articles by reputable writers.

Y2K Leaflet

Red Cross offers a leaflet outlining wise plans for Y2K. Try your branch for a supply to issue at safety displays, speaking engagements, etc. Use the material in

it when you speak to groups. Be sure to credit Red Cross for the information. That's good manners and good PR.

800 Number?

At least one REACT Team and one Council, keen to recruit new members, are using an 800 number to field inquiries. Maybe it's a tool your Team or Council can use, too. A great PR idea that is less costly than you might think. Congratulations!

Red Cross/Salvation Army Plans?

Does your Team know what our allies are telling people about Y2K preparations? Invite a speaker to update your Team now. You need to know, and they need to know what your Team is doing, too. Remember, REACT is a communications organization. And, there is a lot more to communicating than just talking on a radio. Communicate now so your Team will be effective later if needed.

Police/Fire?

You need to do the same vital communicating with your police and fire officials so your Team knows now what these emergency services are planning, and now your Team can fit in. Invite a speaker now. Later will be too late. Precious time is ticking away.

Team Plan in Place?

Is your Team taking time at each meeting to work on its plan for Y2K? It's already late, so get going. Your REACTers need to have personal plans in place well ahead of time. They need to know their families are safe before they can respond to assist others. If your Team has not had to deal with a disaster in the past, pick the brains of Teams who have. Benefit from their experience. Don't re-invent the wheel. Invite a speaker to brief your Team.

Tornado

By Ron Mayes, LM162

Air Capital REACT

Wichita, Kansas

A tornado touched down Monday night (May 3rd) in the Wichita area that included Haysville. Six dead, over 250 injured, and 1,105 plus homes and business buildings damaged or destroyed. Approximately 50,000 buildings were without power. The tornado was estimated to be an F4 in the Haysville area and spawned additional tornados that traveled northeast across Wichita. Several other tornados were also created around the state as the killer storm front that created mass destruction in Oklahoma City passed through Kansas.

Air Capital REACT President Ken Green and former REACT HQ staffer Lynda Stafford were home in their rental house when the tornado hit them in the 2700 block of South Washington in Wichita. Ken contacted Ron Mayes on his PCS phone about the damage sustained to his neighborhood and due to the continuation of the tornado warning stayed with the house in the basement. No power, cable tv, or phone service was available throughout much of Wichita just after the tornado. Wireless communications across Wichita were intense as rain caused flooding and more damage, hampering rescue and relief efforts. The next day, Air Capital REACT members Mike Saville and Ron Mayes joined Ken and Lynda to chainsaw through fallen trees, fences, and large building pieces that

damaged the house and left the yard in a mess. Ron's business, Advantage Communications, Scott Ritchie, Dennis Hanson, and Ken Osterbuhr were joined by Avdata's Brian Beals and Lynda Stafford's son-in-law Travis to provide *clean up* in the neighborhood. They assisted the elderly neighbors on both sides in debris removal.

Ken and Lynda's house had wooden posts and broken tree limbs poking through the walls and roof. The roof was damaged extensively by a flying garage that came from down the street. The garage struck the roof and then crashed through the neighbor's bedroom walls. Large trees also came down on the house and in the backyard. The 6-foot privacy fence was down or gone along with the metal utility shed.

Ron contacted Gayland Kitch, University of Oklahoma REACT #3916, Moore, Oklahoma, on Tuesday via e-mail offering assistance and supplies. Gayland replied that he was okay and that no members in Oklahoma were injured by the tornado. However, all were very busy with tornado relief efforts. Gayland is the Emergency Preparedness Director for Moore, Oklahoma. I'm sure Gayland and the Oklahoma REACT teams will have their stories to tell of their disaster as they are very supportive of their communities. My best wishes to their speedy recovery.



These photographs were taken after cleanup was completed, but show some of the damage caused by the tornado.



The Four C's of Communications: Calm, Courteous, Correct And Concise

By Tom Currie

Louisville Metro REACT - Team 1582

Louisville, Kentucky

This material was submitted to the REACTer by Henry T. Sahler III, of REACT Diversified Services. He found it in a release from the California Governor's Office of Emergency Services. He used it at one of his Team meetings as a training minute, and it was well received.

CALM

Try to keep emotion out of your voice. No matter what the emergency a calm, professional attitude will help keep things cool and get the message through more quickly and accurately. Losing your cool, calm attitude may cost an important message. The more reason you have for getting excited, the more important it is for you to remain calm. As an emergency communications volunteer you should set a good, calm example for the other people to follow.

COURTEOUS

You must think of yourself as a public servant. Regardless of provocation, remain courteous at all times. Never display temper on the air, take a second to regain your cool then go on. Remember the "Golden Rule" at all times and practice it. Never fight with other operators over calls or reports. Always follow the instructions of the Net Control Station — whether you agree with those instructions or not. Most problems can wait until after the emergency situation is over. If some problem absolutely must be ironed out, do it by telephone or on another frequency — not on the net.

CORRECT

Work to keep errors out of your communications. Use the proper phonetic alphabet, not one made up by you or your friends. Then repeat the message where appropriate to get names, locations and other informa-

tion accurately. Write everything down for reference. Remember, your role is communications. You are not in charge of anything. Most communications will be between the people who are in charge. When the Emergency Operations Center or net control station asks a question, go get the answer from the person responsible after acknowledging the question. Don't just give your own best guess. It is always better to admit you don't know rather than give out information that is wrong. Always use plain language. Don't use jargon, Q-signals, 10-codes, etc., which may not be understood by everyone. Avoid using specialized words and codes, even those of the agency you are supporting unless the message is going specifically to the same agency.

CONCISE

Your job as an emergency communications volunteer is to get the message transferred. Avoid tying up the net by keeping your transmissions as brief as possible. Always leave a few seconds between transmissions in case someone needs to break in with an emergency call. I like to count One, Two, Three! after the repeater had dropped. A strictly business attitude is your best technique for assuring time-saving communications. You must consider the conditions. If everyone is quiet, there is little need to spell words, but if conditions aren't good or the word is particularly difficult, then it makes sense to spell it. Don't rush. Speaking a little bit slower often gets the message through faster because the other operator doesn't have to ask for repeats. And you tend not to yell when you speak slowly. Don't assume everyone has a pad and pencil available when you need to send them a long or complex message. Ask first, it saves time in the long run.

If everyone were to use these four tips everyday, there would not be problems on the air that sometimes appear.

Promotion Opportunities!

The Public Relations Committee has made a potential membership-building contact. The Bearcat Radio Club and National Communications magazine have offered to distribute REACT literature at numerous radio shows around the country where they have a booth. All we have to do is supply the material.

Any REACT Team or Council that would like to take advantage of this free opportunity should contact Public Relations at REACT International well before the show so a joint decision may be made about exactly what will be supplied for distribution. Handouts might be Team or Council brochures, local newsletters, the REACTER, and other literature that would describe and explain what we do. People who attend these shows are already radio types, so it might be an easy sell to interest them in REACT. Some may have already heard us on their scanners.

Here is the schedule:

Jun 11-13	Ham Com at the Convention Center, Arlington, TX	
Jun 18-20	Nat-Com 99, Holiday Inn Express Conference Center, King's Island, OH*	OK
July 10	Marion County Fairgrounds, Indianapolis, IN	VC
Aug 21-22	Huntsville Hamfest at the Convention Center, Huntsville, AL	IK
Sept 12	Findlay Hamfest at the Hancock County Fairgrounds, Findlay, OH	IS
Sept 18-19	Peoria Hamfest at the Fairgrounds, Peoria, IL	SI
Sept ??	Virginia Beach Hamfest at the Pavilion, Virginia Beach, VA	ST
Oct 1-3	ARRL Southwest Div. Convention at the Queen Mary, Long Beach, CA	BT
Oct 29-30	Morocco Shrine Auditorium, Jacksonville, FL	
Oct 30	Minnesota Hamfest at the Civic Center, St. Paul, MN	
Nov 6-7	Ector County Coliseum, Exhibit Building D, Odessa, TX	
Nov 13-14	Allen County Coliseum, Ft. Wayne, IN	
Nov 20-21	Suncoast Convention & Computer Show, Fairgrounds Expo Hall, Tampa, FL	

*NOTE: Even more attractive is the offer to have a free booth entirely for REACT at the June 18-20 show in King's Island (just north of Cincinnati, Ohio). Such a deal - let's do it!

*Bob Leef and Ron McCracken, Co-Chairs
Public Relations Committee*

Showtime!

By Bob Leef

Co-Chair, Public Relations Committee

Besides the exhibitions mentioned in *Promotion Opportunities* you might be interested as a spectator to see other communications shows. On July 10 (just before you leave for the REACT convention), ARRL is having their Central Division Convention in Indianapolis, Indiana, and Midwest Division in Kansas City, Missouri. September 23-25, the Personal Communications Showcase will be held in New Orleans, Louisiana. Have fun!

Interesting Website

By Bob Leef

Co-Chair, Public Relations Committee

Ken Collier, a member of the Public Relations Committee, has accepted an appointment as the moderator for REACT on www.dougweb.com. This interesting website has a lot of information on personal use radio. It also has the media release letter that was sent to FCC with our concerns about the two adverse effects of Docket 98-20 which is now law.



Current Projects by Public Relations Together With Other Committees

1. Obtaining a new REACT spokesperson.
2. Looking for national sponsorship.
3. Checking into equipment insurance.
4. Searching for a manufacturer to market channel 9 priority scanning CB.
5. Soliciting advertisers for the REACTor, reducing rates.
6. Update of REACT mission statement and promo/ad in Popular Communications.
7. Promoting e-mail computer contact for every team.
8. Familiarization visits to radio manufacturers.
9. Looking for souvenir handouts, more member goodies, discounts.
10. Working on Rapid Response Team operation.
11. Organizing a prototype radio communications system for schools.
12. Issuing news releases to media.
13. Promoting letters and contacts with FCC on issues that affect us.
14. Surveying members for suggestions on features for future radios.
15. Seeking additional publications for REACT promo/ad.
16. Sending letters of thanks to all our sponsors for their support.
17. Review/update of audio and video tapes available to teams from RI.
18. Review/update of all member supplies at RI.
19. Review/update of information supplied to prospects, new members, and new teams.
20. Investigation of alliances with other like-minded public service volunteer organizations.

Bob Leef

PR Co-Chair

kb6don@earthlink.net

Regional Director Nominations

Region 6

B.F. (Frank) Jennings
Kitsap County REACT Team #3366
Poulsboro, Washington

In 1974, my youngest son and I went salmon fishing, in the Pacific Ocean off of the Washington Coast in our outboard boat. The fishing was great until the engine QUIT! We spent the next four hours trying to attract other boaters for help. Two larger pleasure craft came by but were too busy to assist. A commercial trawler came close aboard and offered to call the Coast Guard for us and stayed in the area until the Coast Guard had us in sight. We were towed into port and passed the stringent Coast Guard inspection. Except for a radio, which was not a required item for a fifteen-foot boat.

I had heard about CB's at work and after buying a 23 channel Midland, I got involved listening to channel 9 and joined Rainier REACT Radio Watch #3366. I have been an active member since. I am Life Member C020. My additional qualifications are that I entered the Navy in 1943 as an entered apprentice seaman, after 18 years was selected for a Limited Duty Officer Commission (I could not hold a command). Then after completing numerous assignments on Staffs and advancements, retired in 1973 as a Lt. Commander. Following retirement from the Navy, I worked 15 years for Defense contractors as a Weapons Systems Engineering Analyst. Leading a group with an annual budget of \$3-4 million, whose specialty was identifying failure trends of airborne and shipboard weapons systems and recommending correctional modifications to these systems.

I have held elected positions, President or Vice President and Registered Agent of REACT Teams for

23 years. President of the Washington State Council and WA/OR Council for nine years, while representing the Council with FEMA, Washington State Department of Emergency Management and WaVOAD. Assisted in the 1990 and co-chaired the 1996 REACT International Conventions. Have served as Delegate at 14 conventions for the Council or Teams and at times served on the GMRS, CB, PR, Site Selection and Bylaws Committees. Represented our Council during the restructuring of REACT International into the regional concept.

I believe the only way REACT can survive and grow during the next few years is to remember that, REACT is "The Members and Teams". The Board's responsibilities are to guide and lead these teams and members toward a common goal, by working together utilizing input from all areas within the REACT structure to accomplish any growth. At this point in time, REACT has existed too long on hearsay and we used to do it this way or that way. Everyone must know where REACT is going and then together work out an approach to successfully reach these goals.

The present REACT International, Inc., Policies, Procedures and Standing Rules need to be brought up to date. Approved by the membership, documented and distributed to all teams. There has been a lack of Two Way Communication within our structure for too many years. This has contributed greatly to the loss of confidence and demise of teams and members. We must overcome these weaknesses before we can grow. I will direct my efforts in this direction if elected.

Region 3

George T. Holmes
Onslow County REACT #2718
Jacksonville, North Carolina

REACT was formed with the purpose to monitor channel 9. It is very important that all REACT teams don't forget this purpose. Teams have other forms of communication, e.g., Ham, GMRS, etc., should not disregard their CBs because of this.

I'm currently the State Council President of North Carolina Council of REACT Teams. I have served in this capacity since 1992. During my time, I have started or helped start nine new teams in North Carolina.

I would help states that do not have state councils to start one if they so desired.

I retired from the United States Marine Corps in 1981. Some of the billets I held during this time was driver; mechanic and nuclear biological and chemical specialist. The last six years of my enlistment, I was an instructor.

Region 9

Ron Faulkner
Stratford REACT Team #2341
Woodstock, Ontario, Canada

In 1997, I ran for the Board of Directors, and here I am running again. I feel that recently there have been many positive changes in REACT and believe there are more changes needed to return REACT to the leading volunteer organization position it deserves, and return the membership numbers closer to their 1970's high.

I feel very strongly that ALL directors should be available to all of the members of REACT International, through as many communications modes as possible. I, myself, can be contacted by: telephone, fax, e-mail, regular mail, and CB9.

I am an active member of Stratford REACT, Inc., as the team's Operations Manager, with over 400 hours of public duty time annually (non-administrative hours), and I am also a member of Waterloo Regional REACT Inc. I believe to be able to lead, you must be able to follow and work with all members, that you must lead by example.

I have been an active REACT member for twenty years, and fifteen years as a member of St. John Ambulance as a volunteer first aider (10 years as an officer) during which time I have received several



different levels of training in leadership skills and management.

My wife Linda and I operate a small courier company which takes us all over the Province of Ontario.

If elected to the Board of Directors, I will try to do my best to serve the membership of REACT International, as I believe that the Board of Directors should be 100% accountable to, and open with, the membership of REACT International.

1999 REACT International Convention Agenda

Tuesday, July 13

4:00 pm - 9:00 pm Early Registration
4:00 pm - 7:00 pm Check Credentials

Wednesday, July 14

8:00 am - Noon Registration and Credentials
9:00 am - 6:00 pm Exhibits
10:00 am - 10:50 am First Timers meeting
11:00 am - 1:00 pm Lunch (on your own)
Noon - 12:50 pm Board meets with States
Without Councils
1:00 pm - 2:00 pm Rapid Response Presentation
1:00 pm - 1:50 pm Board meets with Council
Presidents
2:00 pm - 2:50 pm Board meets with Committee
Chairpersons
2:00 pm - 2:50 pm Regional meetings
3:00 pm - 5:00 pm Opening Session
6:00 pm Welcome Party with cash bar
and hors d'oeuvres
6:00 pm Operations Room open and
Registration

Thursday, July 15

7:30 am - 8:45 am Amateur Breakfast
8:00 am - 10:00 am Registration and Credentials
9:00 am - 6:00 pm Exhibits open
9:00 am - 10:30 am General meeting
10:35 am - 11:05 am Pictures (patio)
11:00 am - Noon Committees meet as desired
12:00 pm - 1:00 pm Life Member lunch
12:00 pm - 2:00 pm Lunch (on your own)

Thursday, July 15 (continued)

1:00 pm - 2:00 pm Charles Hoffman and
the Fire Dog
2:00 pm - 3:00 pm Officer with the Dare
Program
3:00 pm - 4:00 pm Police Officer on gang
activities
4:00 pm - 4:30 pm Public Relations with
Wayne Stanley
5:30 pm Meet for transportation to
cookout
6:00 pm Arrive at cookout site
HAVE FUN!
7:15 pm First hayrake ride begins

Friday, July 16

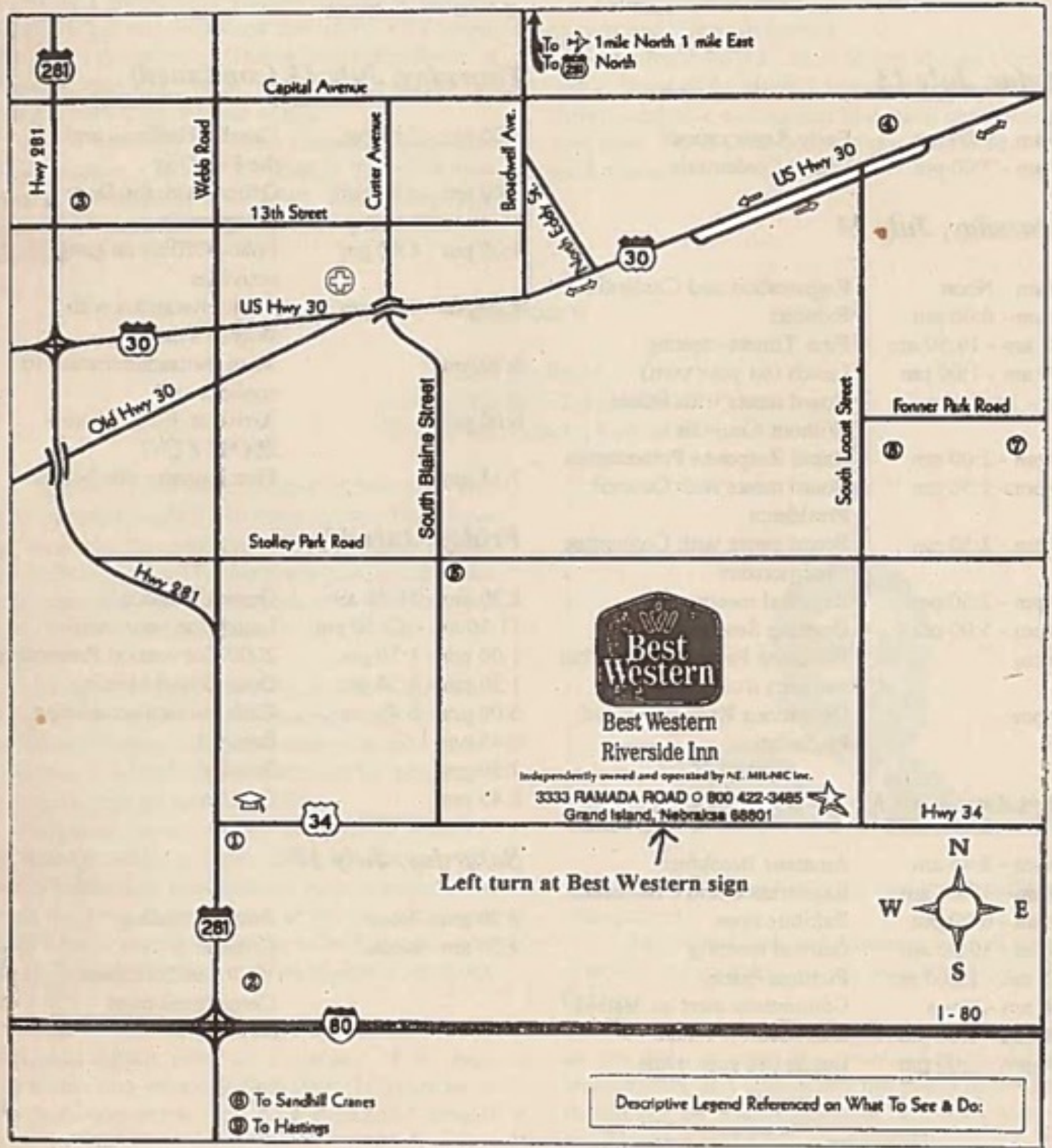
8:30 am - 11:30 am General Session
11:30 am - 12:50 pm Lunch (on your own)
1:00 pm - 1:30 pm 2000 Convention Presentation
1:30 pm - 4:30 pm Open Board Meeting
6:00 pm - 6:45 pm Cash bar and socializing
6:45 pm Banquet
7:30 pm Speaker
8:45 pm Awards

Saturday, July 17

9:00 am - Noon Amateur testing
9:30 am - Noon Critique
1999 and 2000 host
Committees meet

Area Map

Grand Island NE



Greetings from Nebraska

By Julie Brendle

The time is ebbing away and the '99 International Convention is rapidly approaching. April with its showers is over and May is here with all the beauty and splendor of its flowers, and July will be anxiously nipping at our heels. The Nebraska State Council of REACT teams felt another convention update was in order with things for you to remember.

Babysitting will be provided free of charge during all business sessions and at a nominal fee at other times. Our babysitter in charge has expressed to us there will be lots of fun things planned for the kids to do that will keep them well occupied for hours.

Transportation for those who are still not aware of this, we will pick-up and transport the people arriving at our two major airports (Omaha and Lincoln) all day Tuesday and till Wednesday noon. We believe all those coming in for the convention would want to be at the convention site in time for all the first day activities. It is very important that you indicate to us your arrival information either by the registration form or by contacting us as soon as you know it. There are also direct flights into Grand Island from Denver, Kansas City and Minneapolis as well as Commuter flights from Omaha and Lincoln. When the convention is over we will again transport all those needing rides back to the airports in time for their departing flights. (Contact numbers for you to call are listed at the bottom of this letter.)

Local information. The convention motel site is located at the south end of Locust Street on Highway 34. You will find anything from fast food to fancy restaurants within 3 miles. For those of you looking for something to do for fun in the evening, directly across the street from the motel is the Desert Rose a country western dance saloon, Gilberts which feature Rock Bands and a Flea Market. For anyone wanting water fun there is the Island Oasis Water Park, the only water park of its kind between Lincoln and Denver. The water park features a wave pool, four giant water slides, children's play area, plus much more and is lighted for night use. There is easy access to this six-acre complex located two blocks east of Locust Street on Fonner Park Road. The hours of operation are noon to 10 p.m. every day. For the gambler at heart there is Fonner Park, located just down the street and features simulcast thoroughbred racing all year long. Fonner Park is also home to the Fonner Keno and Sports Lounge. Shopping enthusiasts will have several shopping centers to choose from - the Grand Island Mall and Conostoga Mall are just a hop, skip and jump from the convention site. Other attractions close by are the Heritage Zoo and the Stuhr Museum. It will be almost impossible for you not to have fun while you are in Grand Island with all that awaits you from the above mentioned.

Amateur testing is slated for Saturday July 17th. Classes are as follows:

Class	Requirements	Fee
Novice	5 words per minute in Morse code	None
Tech	No code	6.45
Tech Plus		6.45
General	13 words per minute in Morse code	6.45
Advanced	No code required	6.45
Extra	20 words per minute in Morse code	6.45
	Must have passed Advanced class	6.45

A 610 form must be filled out prior to testing.

We have had inquiries about dress code for the Thursday and Friday night affairs. If you were in Janesville, WI, regular suits or dress shirt and slacks for the guys and a pretty dress or slack outfit for the gals for the Banquet on Friday. Bring your western garb or very casual-blue jeans and tennis shoes along for the Thursday night hayrack ride and cook out.

This pretty much sums up all the particulars. The Nebraska '99 convention committee looks forward to PIONEERING A NEW MILLENNIUM with you in July IN THE LAND OF THE PIONEERS with the hope that all attending will have a most wonderful and enjoyable time and to take home a bunch of memories that will last a lifetime. Contact Julie Brendle at 402-228-4188 daytime, Carrie Kasper at 402-538-3855 evenings or Betty Witherwax at 308-384-7246

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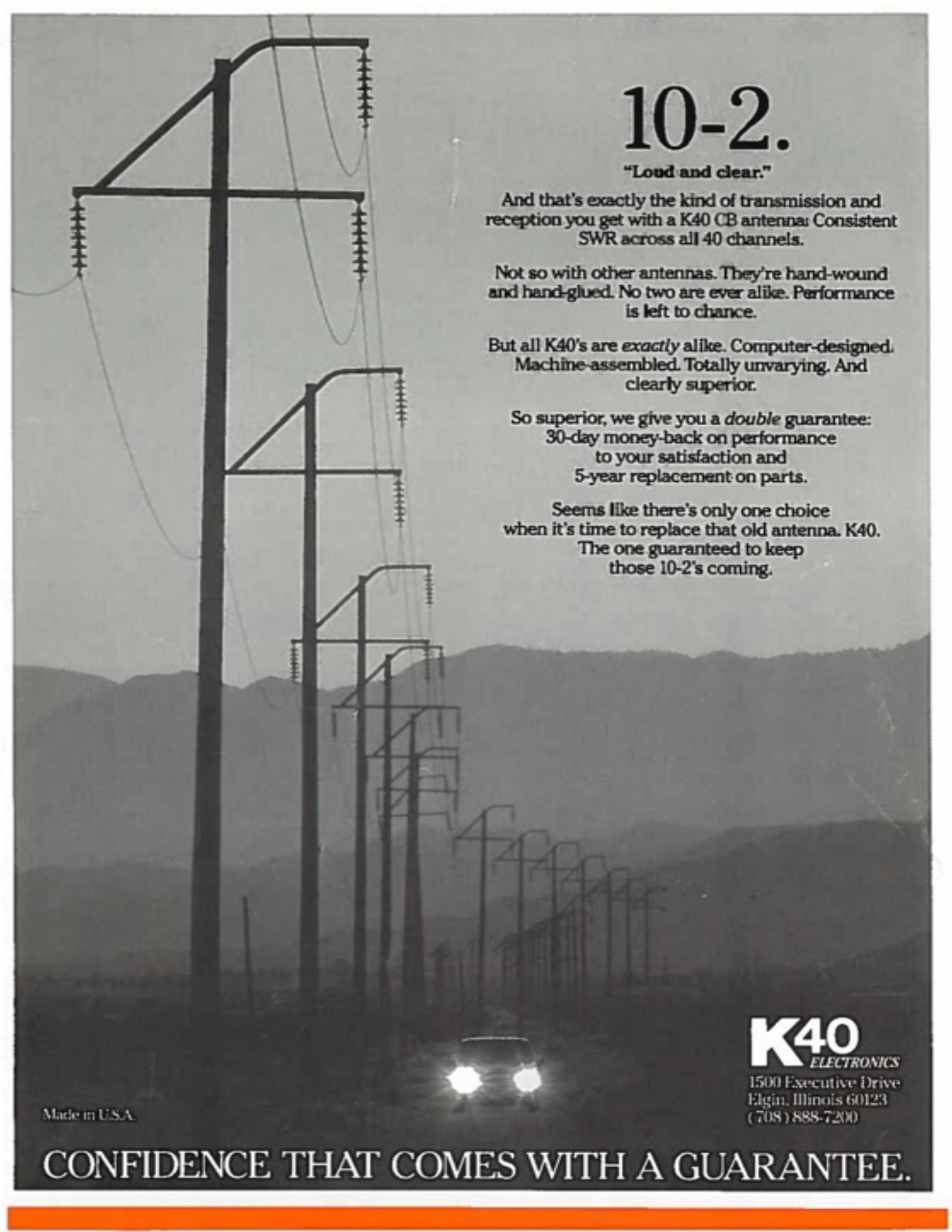
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REACT International 1999 Budget

	Approved 1998 Budget	Actual 1998 Figures	Approved 1999 Budget
<u>Revenues from Members:</u>			
Dues, U.S.A.	81,502	77,759	82,000
Team Charters	360	626	450
Life Member Contribution	4,130	4,130	6,000
International Dues	873	1,231	1,200
Affiliate Dues	<u>1,300</u>	<u>749</u>	<u>1,300</u>
<u>Total Revenue From Members:</u>	<u>88,165</u>	<u>84,495</u>	<u>90,950</u>
<u>Other Revenue & Support:</u>			
REACTer Advertising	1,181	-	-
REACTer Subscriptions	86	80	80
Sale of REACT I.D.	1,355	1,764	1,800
Training Income, Less Expenses	217	366	-
Contributions (United Way & Unsolicited)	4,598	2,740	2,800
<u>Interest Income & Dividends:</u>			
Life Member Endow. Fund Internl.	Included above		
REACT Investment Int. & Div.	1,718	1,877	1,800
Miscellaneous Income	2,000	3,144	3,060
Gain on Sale of Asset	-	-	-
Team Assessment for Insurance	14,800	12,890	12,000
Promotional Kit Sales	<u>-</u>	<u>-</u>	<u>331</u>
<u>Total Other Revenue & Support:</u>	<u>25,955</u>	<u>22,861</u>	<u>21,871</u>
 TOTAL REVENUES:	 114,120	 107,355	 112,821
 <u>EXPENSES:</u>			
<u>Membership Services, Direct:</u>			
REACTer	18,000	15,426	10,000
Training Materials	1,000	1,282	1,300
Team Charters	50	-	100
Life Member Materials	500	12	100
Team Topics	500	-	750
Membership Advertising	-	-	100
Affiliate Member Expenses	-	-	150
Team Insurance	11,354	11,645	12,000
<u>Total Member Services Direct:</u>	<u>31,404</u>	<u>28,365</u>	<u>24,500</u>
 <u>Membership Services, Indirect:</u>			
Reimbursement State Councils	-	-	-
Council Incentive	-	-	-
Board of Directors Expenses	10,000	7,614	10,000
Convention Expenses Staff	-	-	500
Awards	-	169	200
Postage & Freight	7,000	11,428	7,000
Telephone, Long Distance	900	2,453	2,500
Board Elections	100	104	150
Write-Off Obsolete Inventory	-	-	-
Prior Year Inventory	-	-	-
Committee Expenses	100	-	-
Directors - Phone, Postage & Corr.	1,000	89	1,000
<u>Total General & Admin Expenses</u>	<u>60,110</u>	<u>58,532</u>	<u>56,610</u>
 TOTAL ALL EXPENSES:	 109,514	 108,664	 101,460
 EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES FOR EACH YEAR:	 4,606	 (1,308)	 11,361



10-2.

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